

Dental Corporation becomes member of DGPA

Dental Corporation recently accepted an invitation to become a member of the Dental Group Practices Association (DGPA).

DGPA is a non-profit association established by 13 of the largest dental service organisations (DSOs) operating in the USA. The DGPA members collectively service 1,500+ dental practices currently operating in 46 states with over 3,200 affiliated dentists with over 5 million patient visits per annum. Collectively DGPA members will generate over US\$2.5 billion revenue in 2009.

Dental Corporation is the first international member invited to join the DGPA.

Dental Corporation was founded in 2007 to partner with and acquire high quality general and specialist dental practices. Dental Corporation is the largest DSO in Australia. Dr Ray Khouri, Executive Director of Dental Corporation, says 'Dental Corporation's primary intention is to build the best dental business in Australasia focused on delivering high quality services.'

Like Dr Ray Khouri, the Director of DGPA, Dr Edward Meckler recognises that 'today's difficult economic times demand an efficient work operation and levels of support not possible in an individual practice'. The DGPA's member's commitment to 'not only to provide quality customer service but also the highest levels of dental care' directly correlates with the core values of all Dental Corporation practices across Australia.

Drawing direct parallels from the success of Dental Corporation's business model, participants in a recent

DGPA survey showed that practitioners ranked centralised practice support, increased financial opportunity, ongoing education and networking, practice ownership at less risk and career opportunities as the top reasons to join a dental service organisation.

Dental Corporation now has 70 practice locations in Australia, across NSW, VIC, QLD, SA, WA, TAS and ACT. According to Dr Khouri, the success of Dental Corporation to date has resulted due to fact that they are 'partnering with the best practices in the country effectively building a critical foundation for sustainable growth'.

Where Dental Corporation differs from others in the marketplace is due to the fact that the business model has been especially designed to incentivise performance and provide support to the practice while allowing them to maintain their independence. Dental Corporation only comprises of high quality practices that are running their businesses effectively.

According to Dr Angelo Lazaris, 'joining Dental Corporation has been a fantastic experience, the support from the corporate centre and the calibre of the group positively reinforces my decision and I look forward to my future with Dental Corporation.'

The Chairman of Dental Corporation, Mark Evans is 'most excited about the move to become a member of DGPA as 'we will be able to ensure our finger is on the pulse constantly while gaining insight into what is working internationally and what can be potentially introduced into the Australian marketplace.'

Dental Care Network helps give those suffering from Rare Diseases a Reason to Smile

Families with children suffering from a rare disease receive much needed funds thanks to Dental Care Network and the SMILE foundation.

Australia's premier dental services organisation Dental Care Network which was formed by Dental Corporation raised over \$30,000 at their annual conference on 28th February 2009 to support the SMILE Foundation and to recognise International Rare Disease day.

International Rare Disease Day which was celebrated for the first time in Australia aims to draw attention to the need for a better quality of life for those living with rare

diseases and the importance of medical research to develop new treatment, providing hope for those recently diagnosed with a rare disease.

Around 1.5 million Australians suffer from rare diseases, which is similar to the number with diabetes, however in comparison funding levels are significantly less.

The SMILE (Supporting Medical Innovation for Life Enhancement) Foundation was launched in July 2007 to fill this gap by providing assistance to Australian families with children suffering a rare disease and provide much needed funding into Australian medical research.

**WOULD YOU LIKE TO RUN YOUR OWN
GENERAL OR SPECIALIST PRACTICE
WITHOUT THE INVESTMENT?**

DENTAL CORPORATION WAS FOUNDED TO PARTNER WITH AND ACQUIRE HIGH QUALITY GENERAL AND SPECIALIST DENTAL PRACTICES ACROSS AUSTRALIA, RUN BY LEADING PRACTITIONERS. WE ARE CURRENTLY SEEKING HIGH CALIBRE GENERAL DENTISTS OR SPECIALISTS TO JOIN US.

WE HAVE TWO UNIQUE OPPORTUNITIES TO JOIN US AS A PRACTICE PRINCIPAL IN ONE OF TWO EXCELLENT FACILITIES ON THE LOWER NORTH SHORE OF SYDNEY.

BECOME PART OF THE PREMIER DENTAL SERVICES ORGANISATION AND BE PEERS AMONGST THE BEST CLINICIANS IN THE COUNTRY. IF YOU ARE EXCITED BY THE PROSPECT OF BUILDING YOUR OWN PRACTICE AND BEING REWARDED BY AN ATTRACTIVE COMMISSION AND BONUS PROGRAM BY JOINING OUR NETWORK OF HIGH CALIBRE PRACTITIONERS, PLEASE CONTACT US WITH AN EXPRESSION OF INTEREST BEFORE 31ST AUGUST 2009.

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